

Career Guide

*Want to make the Property Industry
your career of choice?*





A 4-step Career Planning Process

01

- What do I like learning about?
- How much do I need to earn?

Who am I?

- ▶ How do I like to make myself useful?
- ▶ Do I work best alone?

03

- Create a LinkedIn account and participate in free webinars for the sector/ profession

Research information

- ▶ Watch Youtube documentaries about the sector/ profession
- ▶ Read the latest news about the sector/ profession

02

- What are your options?
- What do you want to study?

Identify career options

- ▶ Research, research, research!
- ▶ Apply at a University that offers the qualification
- ▶ Ask questions; read about your chosen industry

04

- Establish steps to achieve your goal
- Identify obstacles
- Set timelines

Develop an action plan

- ▶ Commit to steps & timelines
- ▶ Type a Curriculum Vitae (CV)
- ▶ Prepare for interviews



The Qualifications sponsored by the Bursary Fund

Study Bursary provides the following:

- Tuition
- Accommodation
- Study Books
- Mentoring & Tutoring

Application Dates -

Opening Date: 01 July
Closing Date: 15 September

**only applications for the following academic year will be considered.*



HIGH SCHOOL SUBJECTS

- English
- Mathematics (not math literacy)
- Economics and Accounting
- Physics
- Geography

Achieve over 60% for at least 4 of these subjects!

You may need some of the above listed matric subjects to be legible to study at tertiary institutions that offer these qualifications. Your mark will also have to be above average to be accepted by any of the institutions.



Course or Qualifications: BSC Construction Studies

Name of Career: Mechanical Engineer

Job description and Task: Mechanical engineers develop and build engines that produce power from steam, petrol, nuclear fuels, and other sources of energy. They also develop and build a wide variety of machines that use power, including heating and ventilation equipment; cars; machine tools; and industrial-processing equipment

Career demand in South Africa: High

Requirements to qualify: NSC APS: 36 +
Home Language/English First Additional Language Level 5

Pure Mathematics Level 5

Tertiary Institutions offering the course(s):

UCT, WITS, UP, NMU AND SA STUDY

Possible employer: Sparta, Abacus Engineering Solutions, World Power Products, DMS, Dept of Mechanical and Aeronautical Engineering.

Compatible Traits: Communication skills, Creativity, Critical thinking, project management, leadership, self-organized, detail oriented, strong mathematical skills, good analytical skills.

Salary range: R14 500 (Lowest) – R50 100 (Highest)

Name of Career: Civil Engineer

Job description and Task: Civil engineers design major transportation projects. Civil engineers conceive, design, build, supervise, operate, construct and maintain infrastructure projects and systems in the public and private sector, including roads, buildings, airports, tunnels, dams, bridges, and systems for water supply and sewage treatment.

Career demand in South Africa: High

Requirements to qualify: NSC APS: 36 +
Home Language/English First Additional Language Level 5

Pure Mathematics Level 5

Tertiary Institutions offering the course(s):

UCT, WITS, UJ, CPUT AND UKZN (TVET Colleges)

Possible employer: WBHO Construction, Raubex, Concor, Stefanutti Stocks, Motheo Construction Group and Aveng

Compatible Traits: Communication, Creativity, Critical Thinking, Leadership, Project Management.

Salary range: R15 500 (Lowest) – R47 500 (Highest)

Course or Qualifications: BSC Construction Studies

Name of Career: Building Manager

Job description and Task: Building managers oversee the daily operations and maintenance of commercial, industrial, or residential properties. They liaise with tenants and owners, coordinate and manage maintenance, housekeeping, and security activities, and ensure the facilities meet regulatory standards and codes.

Career demand in South Africa: High

Requirements to qualify: NSC APS: 36 +
Home Language/English First Additional Language Level 5

Pure Mathematics Level 5

Tertiary Institutions offering the course(s):

UCT, WITS, UJ, CPUT AND UKZN (TVET Colleges)

Possible employer: Murray & Roberts, Group Five, Lubbe Construction, WK Construction

Compatible Traits: Communication, Proactive and involved, Level-headed and Resourceful, Personable and Articulate.

Salary range: R16 000 (Lowest) – R50 000 (Highest)

Name of Career: Project Manager

Job description and Task: Project managers plan and designate project resources, prepare budgets, monitor progress, and keep stakeholders informed the entire way. This is all done within the confines of a company's goals and vision. Project managers are needed on a wide variety of projects, including construction, IT, HR, and marketing.

Career demand in South Africa: Yes

Requirements to qualify: NSC APS: 36 +
Home Language/English First Additional Language Level 5

Pure Mathematics Level 5

Tertiary Institutions offering the course(s):

UCT, WITS, UJ, CPUT AND UKZN (TVET Colleges)

Possible employer: Standard Bank, Discovery Limited, Services Seta, Old Mutual.

Compatible Traits: Strategic, Motivator, Vested in success, Accountable and have Integrity, Communicator.

Salary range: R20 100 (Lowest) – R64 000 (Highest)



Course or Qualifications: BSC Quantity Surveying

Name of Career: Contract Management

Job description and Task: Contract management is the process of managing contract creation, execution, and analysis to maximize operational and financial performance at an organization, all while reducing financial risk. Organizations encounter an ever-increasing amount of pressure to reduce costs and improve company performance.

Career demand in South Africa: High

Requirements to qualify: NSC APS: 36 +
Home Language/English First Additional Language Level 5

Pure Mathematics Level 5

Tertiary Institutions offering the course(s):

UP, WITS, UFS, UCT, NMU, CUT, & UJ

Possible employer: SABI Construction, SevenC Computing, Momentum Metropolitan Holdings, Delmec Engineering and Netcare.

Compatible Traits: Thorough, Good Listener, Collaborative, Organised, Adaptable and Highly selfmotivated

Salary range: R30 000 (Lowest) – R55 000 (Highest)

Name of Career: Supply Chain Management

Job description and Task: Supply chain managers are responsible for the movement of goods, from manufacturers and suppliers to the customer. As a supply chain manager, you'll oversee and manage every stage of the production flow, from purchasing the raw materials to the delivery of the final product.

Career demand in South Africa: High

Requirements to qualify: NSC APS: 36 +
Home Language/English First Additional Language Level 5

Pure Mathematics Level 5

Tertiary Institutions offering the course(s): UP, WITS, UFS, UCT, NMU, CUT, & UJ

Possible employer: Transnet, CHEP, Interlogix, DSV, Morgan Cargo, Barloworld

Compatible Traits: Analytical, Statistical Abilities, Supply Understanding, Data management, attention to detail.

Salary range: R40 000 (Lowest) – R76 250 (Highest)

Course or Qualifications: BSC Quantity Surveying

Name of Career: Bid Management

Job description and Task: Bid managers are responsible for creating and overseeing a bid – a detailed, costed, persuasive proposal – on behalf of one organisation to gain a business contract or offer of work from another. A bid manager's role is to ensure that bids are successful at a price at which their organisation can make a profit.

Career demand in South Africa: Average

Requirements to qualify: NSC APS: 36 +
Home Language/English First Additional Language Level 5

Pure Mathematics Level 5

Tertiary Institutions offering the course(s):

UP, WITS, UFS, UCT, NMU, CUT, & UJ

Possible employer: Afirent Holdings, Rand Water, Six Sense, City Property, Mezzanine Ware and Wood Plc.

Compatible Traits: Excellent Written and verbal communications skills, Creative & Innovative, Problemsolving, Relationship – building and Influential.

Salary range: R24 000 (Lowest) – R70 000 (Highest)

Name of Career: Property Development Manager

Job description and Task: Property Development Manager contributes to the company's success by providing strategic planning, project management, and financial oversight in new build development projects while maintaining the highest standards of excellence in terms of quality.

Career demand in South Africa: High

Requirements to qualify: NSC APS: 36 +
Home Language/English First Additional Language Level 5

Pure Mathematics Level 5

Tertiary Institutions offering the course(s): UP, WITS, UFS, UCT, NMU, CUT, & UJ

Possible employer: Rawson Developers, Legaro Property Development, Orion Group, Century 21, Amdec, Broll Property Group.

Compatible Traits: Flexibility, Marketing & Sales, Technical Knowledge, Communication and managerial skills.

Salary range: R27 500.75 (Lowest) – R52 500 (Highest)



Course or Qualifications: Bachelor of Science in Real Estate

Name of Career: Real Estate Agent

Job Description and task: They help property sellers and buyers find each other by bringing them together. Real estate agents act as mediators between the buyer and seller. There is typically a final walkthrough just before the closing date to ensure there has not been any damage to the property. The agent also handles negotiations unless the state requires others present during the signing—such as lawyers and title or escrow agents. In addition to conducting negotiations, the agent reviews all contracts and materials for any mistakes and to ensure accuracy. A typical day might involve spending time at the office, meeting with clients, staging and showing homes, and scheduling appraisals and inspections. Other tasks include generating leads, researching, marketing, and accompanying clients to property closings.

Career demand in South Africa: Lower than normal demand

Requirements to qualify: UCT, UP, UNISA, CPUT, UJ, WITS, TUT, Regent business school
Compatibility traits: Tertiary institutions offering the courses: UCT, UP, UNISA, CPUT, UJ, WITS, TUT, Regent business school

Possible employers: Eazi Real Estate, Auction Inc, Turner and Townsend, Northpoint Realty group, Prime Auctions, PepsiCo

Salary range: R12 289pm or R147 468pa

Name of Career: Commercial Property Manager

Job Description and task: A Commercial Property Manager is responsible for overseeing the management of owned or leased properties including land, buildings and building equipment. Commercial Property Managers have broad responsibilities, which include collecting rent from tenants, ensuring tenants follow legislation and regulations, and supervising repairs and maintenance of the interior and exterior of the buildings. As they typically oversee more than one property at a time, Commercial Property Managers must be excellent at time management and have strong skills in multitasking.

Career demand in South Africa: No Demand in South Africa

Requirements to qualify:

Compatibility traits: Tech savviness, patience, leadership, ability to be aggressive when necessary, attention to detail.

Tertiary institutions offering the courses: UP, UNISA, WITS, UJ, UCT and some TVET colleges

Possible employers: Rebosa, M and T Development, Just Property, Lorna Real Estates, Rainbow Properties, Pam Golding Properties, Balwin Properties, Remax Properties

Salary range: R18 431pm or R221 172pa

Course or Qualifications: Bachelor of Science in Real Estate

Name of Career: Property Photographer

Job Description and task: A photographer for a real estate team will shoot photography and videography needed for a home starting from preproduction including lighting the house to postproduction including editing the imagery to put in the listing. Real Estate photographers have an eye for good composition as well as empathetic communication skills with talent and staff. They work hand in hand with senior team members and shooters to conceptualize, storyboard, organize and capture footage for various initiatives to help sell a home.

Career demand in South Africa: No Demand
Requirements to qualify: Diploma in photography
Compatibility traits: Creative and imagination, positive attitude, flexibility, communication, an eye for detail, good people skills, passion.

Tertiary institutions offering the courses:

UP, WITS, TUT, WITS, VUT Boston Media house, Rosebank college, Vega school

Possible employers: Justin Whittaker, All angles, Bnb Photographer, Colen Stephanson, Bark, Cilat pro media
Salary range: R255 207pa or R124 per hour

Name of Career: Leasing Consultant

Job Description and task: A Leasing Consultant, or Leasing Agent, works with tenants to find potential properties to rent. Their main duties include taking tenants to view different properties, communicating prices and terms to clients and negotiating sales and renewals.

Career demand in South Africa: not in demand

Requirements to qualify: N/A

Compatibility traits: Leasing consultants must be friendly, welcoming, personable, and comfortable talking with people. They must also be excellent communicators to relay detailed information in a clear manner, as much of their job involves speaking either on the phone or in person and answering questions.

Tertiary institutions offering the courses:

Courses related to Sales and Marketing, Real Estate management.

Possible employers: Bark, InnoVent, Shelly Residential, ANGOR, Broll Property Group, Tower Group, Macdonald & Company, FairCape Group

Salary range: R17 100 – R50 300
(Can also be commission based)



Course or Qualifications: BCOM in Property Valuation & Management

Name of Career: Data Analyst

Job Description and task: A data analyst reviews data to identify key insights into a business's customers and ways the data can be used to solve problems. They also communicate this information to company leadership and other stakeholders.

Career demand in South Africa: Requirements to qualify: Mathematics and Physical sciences

Compatibility traits: Data analysts have a general concern for other, they are curious, imaginative and value variety. They are risk tolerant and are often open to taking risks.

Tertiary institutions offering the courses: UCT, IMM Graduate School, UJ, WITS, UP, Regent Business School.

Possible employers: Johnson & Johnson, EY, Deloitte, Amazon, IBM, Accenture, Google, J.P Morgan, Cisco Systems, Cente, Wells Fargo.

Salary range: R120 000 – R502 000 Per year

Name of Career: Financial Analyst

Job Description and task: They analyze financial statements to evaluate investment opportunities. Create financial modeling for investors to find profitable investments. Recommend individual investments and collections of investments. Asses the performance of stocks, other types of investments, and bonds.

Career demand in South Africa: Yes

Requirements to qualify: Mathematics

Compatibility traits: Ability to analyze data, skilled at communicating, comfortable with technology, oriented to detail, confident decision-making skills.

Tertiary institutions offering the courses: UCT, UJ, WITS, UNISA, UNW, SU, UKZN, NMMU, VUT, UL, UZ, WSU, TUT, UFS, DUT.

Possible employers: Sanlam, Accenture, CA Financial appointment, HomeChoice, BDO South Africa, Finergreen, First Rand, Discovery, FTI Consulting, ABSA, CAPITEC, Standard bank, FNB.

Salary range: R193 000 – R350 000 Per year

Course or Qualifications: BCOM in Property Valuation & Management

Name of Career: Property Valuer

Job Description and task: a valuer conducts valuations on residential, commercial, business, industrial and agricultural properties for a variety of purposes including sale, purchase, letting and mortgage

Career demand in South Africa: Requirements to qualify: Mathematics, Business management

Compatibility traits: Honesty and integrity, attention to detail, hustle and tenacity, interest in houses and architecture.

Tertiary institutions offering the courses:
UCT, WITS, CPUT, UNISA.

Possible employers: Affinity Real Estate, Knight Frank, Properties Cape Town, Trustees for the future, Freek properties, Sentinel commercial services group.

Salary range: R225 357 – R700 000 Per year





Course or Qualifications: Masters in Building Science

Name of Career: Structural Engineer

Job Description and task: Structural Engineers create drawings and specifications, perform calculations, review the work of other engineers, write reports and evaluations, and observe construction sites.

Career demand in South Africa: High in demand

Requirements to qualify: Mathematics and Physical sciences

Compatibility traits: Must have good written and spoken word communication, be a team worker, be able to analyse and solve problems.

Tertiary institutions offering the courses: UCT, UJ, UKZN, US, WITS, CPUT, UP, TUT.

Possible employers: Burns and McDonnell, Northrop Grumman, WSP, Jacobs engineering group, AECOM, Arup Group, Stantec.

Salary range: R 231 000 – R713 000 Per year

Name of Career: Construction Manager

Job Description and task: Construction managers, often called general contractors or project managers, coordinate and supervise a variety of projects, including building public, residential, commercial, and industrial structures as well as roads and bridges.

Career demand in South Africa: The demand is on the rise.

Requirements to qualify: Mathematics and Physical sciences

Compatibility traits: They must have good communication skills, good organisational skills, accountability, flexible and be able to work well with others. Must be able to delegate tasks and stay calm under pressure.

Tertiary institutions offering the courses: UCT, UP, WITS, UNISA, CPUT, DUT, CUT, TUT, VUT.

Possible employers: Sibanye Stillwater, Johnsr Construction Company, Fruitways, SABI Construction, Executech, Logiproc, Mainstream Renewable Power, First Rand, Delmec Engineering.

Salary range: R300 000 – R800 000 Per year

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